

# Simplify.

Your products are complex. Your story shouldn't be.

TriComB2B helps technical and industrial companies find their stories. Then we deliver them in the right ways, at the right times, to the right people. No matter how complex, we'll make it simple — so your audience knows exactly what you do and why it matters.

## IT'S IN OUR NAME

We're a business-to-business marketing agency. We thrive on communicating technical offerings with rousing creativity. We present considered purchases with a personal inflection that speaks to your audience. And the more complex, the better. We're your team of savvy creatives, industry veterans and practiced marketing professionals. We find big ideas in obscure details. We're sometimes nerdy, occasionally irreverent, always thoughtful and never pretentious.

#### CATEGORY EXPERTISE

Air movement Information technology

Alternative energy Machine tool
Automation Manufacturing
Automotive Material handling

Building materials Materials

Chemical Mining

Construction Oil and gas

Electronics Packaging

EngineeringPetroleum refiningEnvironmentalPower generationFood and beveragePower transmission

HVACR Supply chain management

Industrial equipment Water resources

### PARTIAL CLIENT LIST

AEP Emerson
Aggreko Flowserve

Crown Equipment Honeywell-Intelligrated

Crowne Aftermarket Group Regal Beloit
Cummins Sonneborn

#### **CAPABILITIES**

Strategy: branding, content, marketing, campaign, user experience, product launch, lead generation, demand generation, sales enablement

Creative: branding, identity, visual design,

campaign, video and animation, technical writing, event, trade show, collateral, sharable media

Interface & Technology: apps and tools, mobile and web development,

information architecture

Engagement: content marketing, direct marketing, thought leadership, event marketing, media planning and buying, public relations, social media

Optimization: analytics, metrics, monitoring, marketing effectiveness

# SELECT AWARDS AND RECOGNITION

Chief Marketer B2B Top Shop

AMCP dotCOMM PRSA PRism AMCP MarCom

Addys

Dayton Business Journal Best Place to Work

# LOCATION

109 N. Main St., Suite 700 Dayton, Ohio, U.S.A.

## **EMPLOYEES**

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New Business
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